MRC Global

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We Make Energy Flow[™]

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This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Words such as "will," "expect," "expected," "looking forward," "guidance," "Results in mid-cycle Adjusted EBITDA" and similar expressions are intended to identify forward-looking statements. Statements about the company's business, including its strategy, its industry, the company's future profitability, the company's guidance on its sales, Adjusted EBITDA, gross profit, gross profit percentage, Adjusted Gross Profit, Adjusted Gross Profit percentage, tax rate, capital expenditures and cash from operations, growth in the company's various markets and the company's expectations, beliefs, plans, strategies, objectives, prospects and assumptions are not guarantees of future performance. These statements are based on management's expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors, most of which are difficult to predict and many of which are beyond our control, including the factors described in the company's SEC filings that may cause our actual results and performance to be materially different from any future results or performance expressed or implied by these forward-looking statements.

For a discussion of key risk factors, please see the risk factors disclosed in the company's SEC filings, which are available on the SEC's website at <u>www.sec.gov</u> and on the company's website, <u>www.mrcglobal.com</u>. Our filings and other important information are also available on the Investor Relations page of our website at <u>www.mrcglobal.com</u>.

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Global Leader in PVF Distribution

Largest pipe, valves and fittings (PVF) distributor – TTM Sales of \$3.8B

Key Role in Global Supply Chains of Energy Companies

- Create value for both customers and suppliers
- Closely integrated into customer supply chains
- Volume purchasing savings and capital efficiencies for customer

Differentiated Global Capabilities

- Footprint with ~300 service locations in 22 countries
- Premier quality program, material sourcing & customer service
- Serve broad PVF needs making it convenient and efficient for customers

Diversified Business Mix

- Balanced portfolio across upstream, midstream & downstream sectors
- Product mix focused on higher margin offerings
- Strategic focus on maintenance, repair and operations (MRO) contracts
- Growing integrated supply & project business
- Serve 200+ fabrication customers with ~\$350M in annual revenue



Upstream 29%

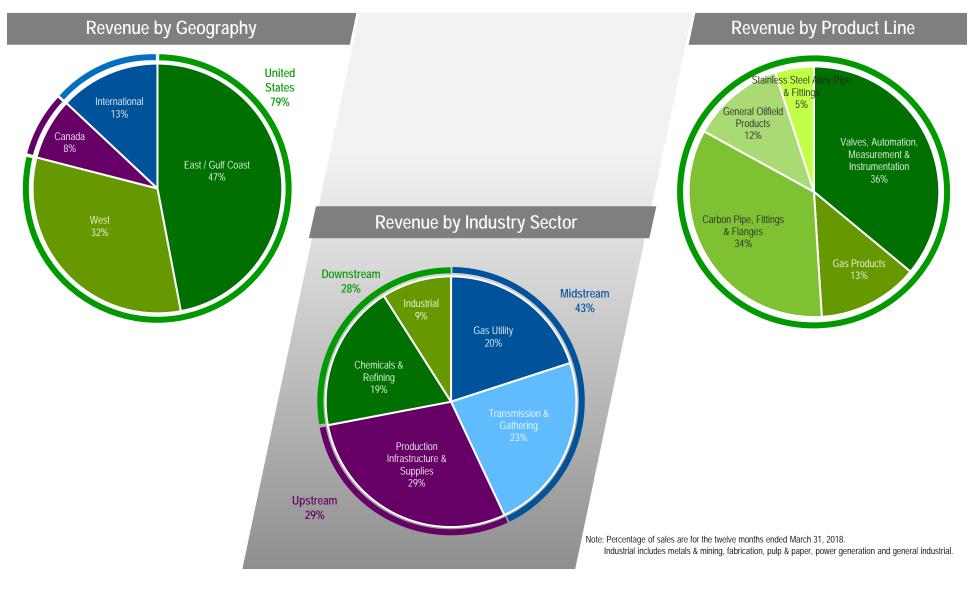


Midstream 43%





Diversified by Region, Industry Sector and Product Line -Well Positioned Through Cycle



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Upstream – Providing Completion Infrastructure to E&P Operators

- Provide well hook-ups via on-site product trailers, aboveground infrastructure PVF products for flow lines & tank batteries
- Serve exploration & production (E&P) operators including Shell, Chevron, Statoil and Canadian Natural Resources
- Primary drivers are customers' capital budgets for well completions & production tank battery upgrades and expansions
- Walk-in counter sales at strategically located branches in active oil & gas production areas
- Located in all major basins
- Upstream revenue follows basin market activity levels





Serving Midstream Customers

Gas Utilities

- Provide PVF & integrated supply services
- Business drivers:
 - o integrity projects & pipeline enhancement projects
 - o independent of commodity prices
 - residential & commercial, new & upgrade installations
- Relatively stable, steady growth
- Contracts or sales with 8 of the 10 largest gas utilities in the U.S. (e.g. PG&E, NiSource, Atmos)





Transmission & Gathering

- Provide PVF to midstream gathering customers
- Provide PVF bulks & shorts and logistical services to long-haul transmission customers
- Benefit from recent pipeline approvals & modernization projects replacing older pipelines
- Customers include DCP, Energy Transfer, Williams, TransCanada

Serving Downstream Customers

Refining

- Recurring MRO revenue from planned & unplanned maintenance
- Provide on-location "zone store" inventory
- Contracts or sales with 8 of the 10 largest refiners in the U.S. (e.g. Marathon Petroleum Company, Valero, Phillips 66, ExxonMobil)





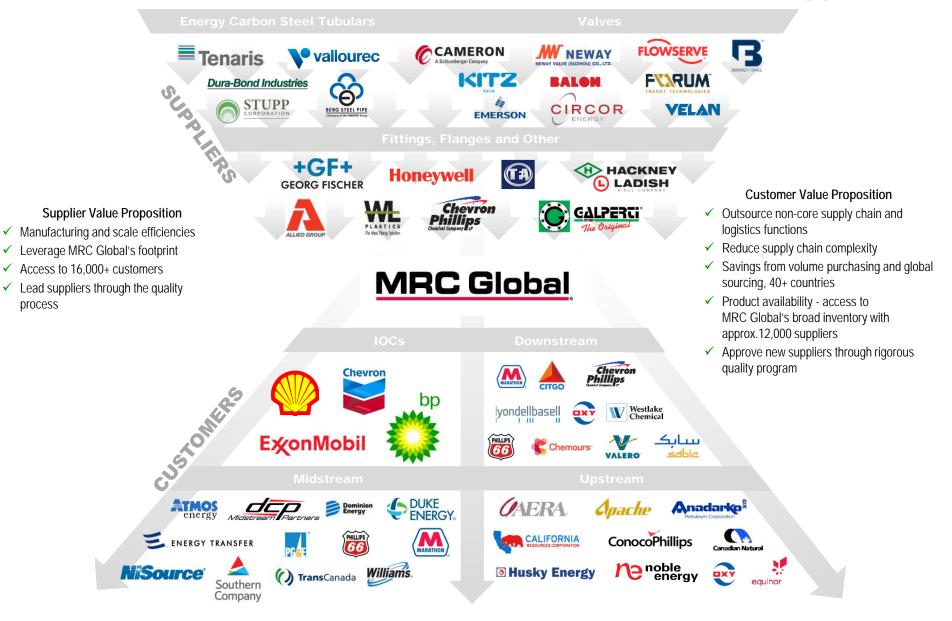
Chemical & Industrial

- Low gas prices provide stable, advantaged feedstock for plastics
- Positioned to benefit from \$185B of planned U.S. petrochemical projects¹
 - Including: ExxonMobil Gulf Coast

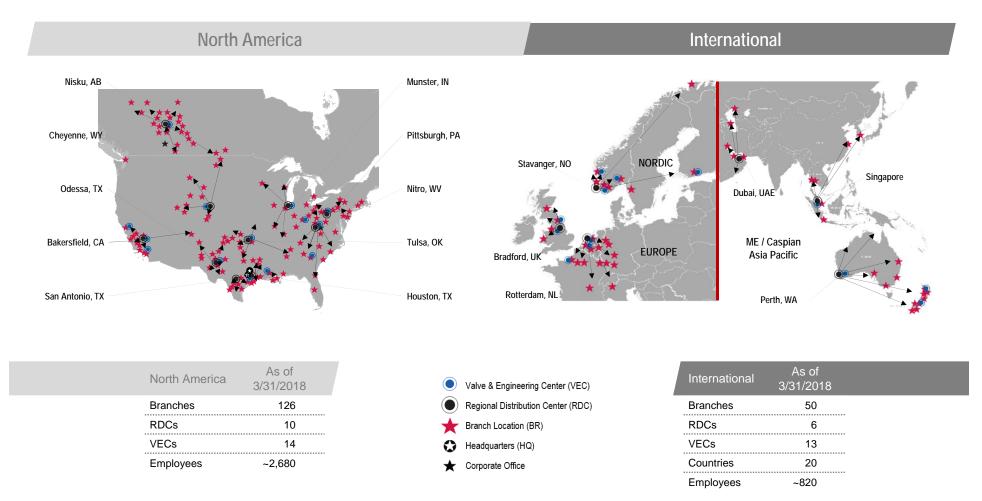
Shell – Franklin, PA LyondellBasell – Gulf Coast

1. Source: Wall Street Journal, "Shale Boom's Impact In One Word: Plastics", June 26, 2017.

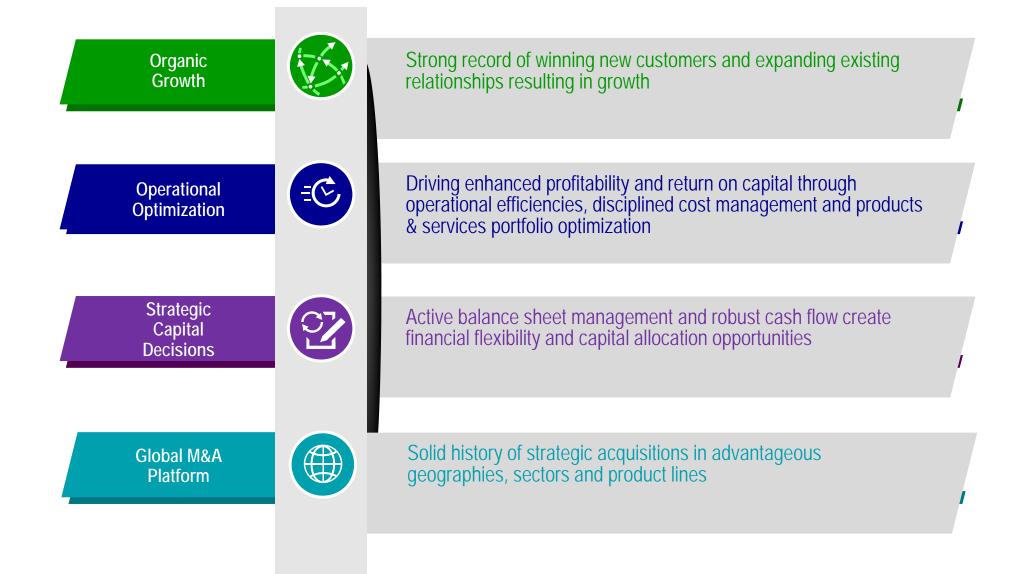
MRC Global is a Critical Link Between Its Customers & Suppliers



Global Footprint – Strategically Located in Key Geographies to Deliver Solutions to Customers



MRC Global's Differentiated Value Proposition



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MRC Global

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Strong Record of Customer Contract Wins and Renewals – Yields Growth Opportunities

- 1. Renew Existing & Obtain New MRO Contract Customers
 - Approximately 53% of sales are from our top 25 customers¹
- 2. Expand Global Chemical and Valve businesses
 - Target 40% of total revenue from valves, automation, measurement and instrumentation
- 3. Continue to Expand the Integrated Supply Business
 - Approx. \$900 million in revenue¹
- 4. Continue to Develop "Next 75" Customers
 - Drive share through focused sales efforts and exceptional customer service

5	Selected Recent Contract Wins and Renewals											
	Customer	Type/ Scope	Products	Geography	Term (years)							
	BP (downstream)	Renewal	PVF	U.S.	2							
	TransCanada	Renewal	PVF	U.S.	3							
	CNRL	Renewal with added scope	PVF	N.A.	3							
	Duke	Renewal with added scope	Integrated Supply	U.S.	6							
	DCP Midstream	Renewal	PVF	U.S.	5							
	Southern Co Gas	Renewal	Integrated Supply	U.S.	5							
	Shell	Renewal	PFF, Valves	N.A., Global	5							
	NiSource	Renewal with added scope	Integrated Supply	U.S.	5							
	ConocoPhillips	Renewal	PVF	U.S.	2							
	Chevron	Renewal	PVF	Global	7							
_	Equinor	Additional scope	Valves, Fittings, Manifolds	Denmark, Norway	4 & Projects							

Leader in Executing Global PVF Contracts - a Platform for Growth

Customers prefer a dependable supplier who can offer global procurement capabilities and excellent service everywhere they operate.

MRC Global has executed the only global PVF contracts with IOCs in the industry.

- Shell Global valves & North American PFF
- Chevron Global PVF
- ExxonMobil Global valves, initially focused on downstream

2017

Shell

- 5 year renewal term
- Global valves & North American
 PFF

First global valve contract in 2012

2017

Chevron

- 7 year renewal term
- Global PVF
- Leveraged U.S. agreement to add Canada, Europe, Australia, Thailand, Gulf of Mexico, Kazakhstan

Strategic geographic expansion since original 2003 contract

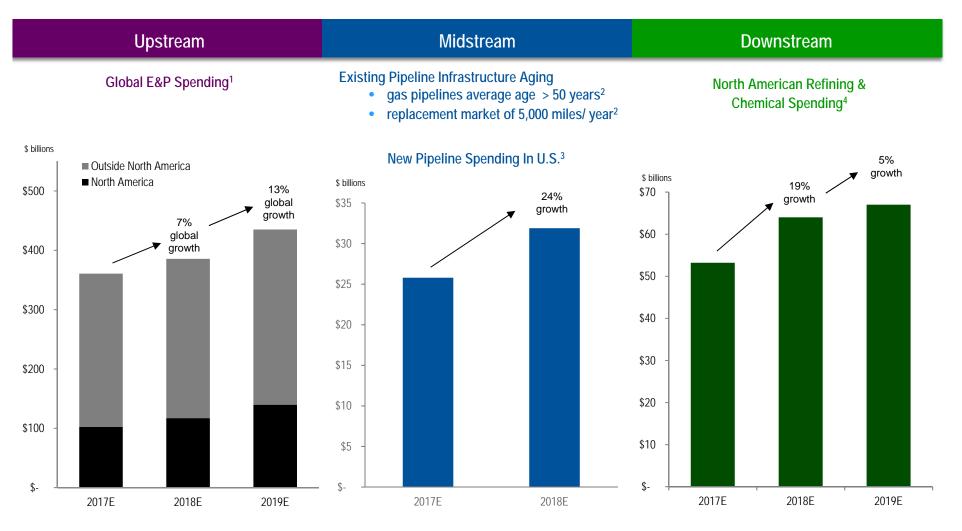
2017

ExxonMobil

- 5 year renewal term
- Global valves for MRO & projects. Initially focused on downstream for the U.S., Europe & Asia Pacific

Opportunity to expand

End Market Growth Opportunities



Sources:

1. Evercore ISI, "The 2018 Evercore ISI Global E&P Spending Outlook: A Pivotal Year for E&P Capital Deployment", published December 13, 2017.

2. Pipe Logix Line Pipe Market Review & Outlook, 2nd Quarter 2017, Construction Outlook published May 2017.

3. Stifel Diversified Industrials Specialty Engineering and Construction, pipeline database January 2018. All tiers. Probability weighted.

4. Industrial Info Resources: February 2018

Valve, Actuation, Measurement & Instrumentation (VAMI)

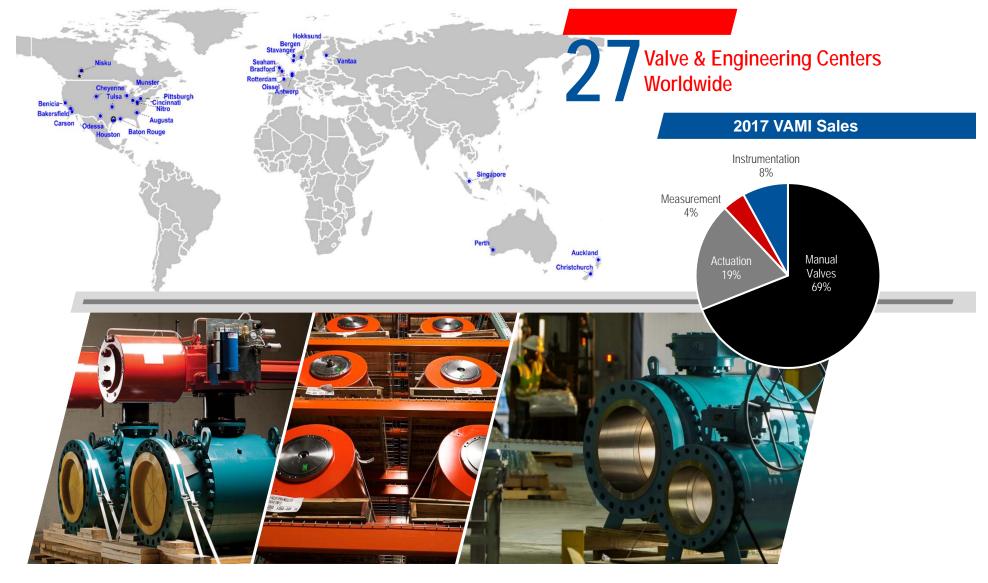
Value-Added Services: Positioning Offerings to Higher Margin Products & Services with Broad Capabilities

Value-added offerings:

- Valve actuation/automation assist with determining specifications, allow customer to mix & match components from different manufacturers to maximize functionality & minimize cost, engineering and design of actuation and control packages
- Engineered Solutions includes sizing & selection, engineering support, trim changes, gear installations, pressure testing, bolt changes, same day turnaround
- Traceability unique serialization of entire valve actuation package
- Testing Fugitive emission testing, material identification (e.g. metallurgy), x-ray, magnetic particle examination, pressure testing
- Valvewatch patented technology that monitors valves for indicative repairs reducing downtime & preventing failures



Largest Global Distributor of Valve Products & Services in Oil & Gas



Impact of Tariffs – Work Closely with Customers to Optimize the Global Supply Chain In general, inflation is a positive

Summary:

- Section 232 tariffs went into effect March 23 and continue to evolve
 - June 1 25% steel tariffs placed on Mexico, Canada & EU
- Directly or indirectly impacts all stainless & carbon products including pipe, fittings and flanges
 - Approximately 39% of revenue affected
 - Approximately 70% of carbon inventory is domestic, 30% is imported
- Prices rising 1Q18 average price of pipe is 28% greater than the 1Q17 average price (per Pipelogix)
- Section 232 tariff does not include valves, however the cost of valves is being impacted by Chinese regulations, resulting in the closure of steel manufacturers and casting foundries. Actions lead to inflationary pricing & extended lead times
- Steel products have been experiencing increased raw material costs leading to price increases and the potential for additional increases due to anti-dumping and countervailing duty investigations exists

Impact:

- Contract structure cost plus pricing with 90 day re-pricing terms
- Revenue higher cost products from inflation result in higher revenue and higher LIFO expense
- Margin dollars more expensive materials with the same percentage mark-up result in more margin dollars

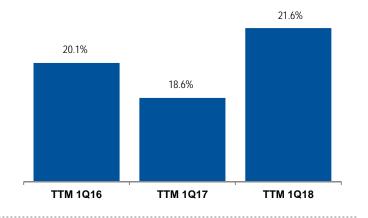
MRC Global is well-positioned with carbon, stainless and valve suppliers

Focus on Optimizing Operations

Working Capital Management

- Expect to maintain capital efficiency with working capital as a percentage of revenue at approximately 20%
- 1Q 2018 is the first quarter that days payable outstanding exceeded days sales outstanding
- Investments in working capital are weighted to higher margin products

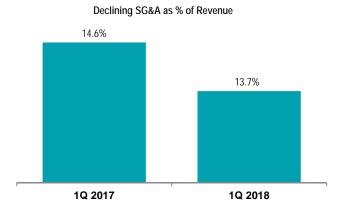
Optimizing Net Working Capital¹



Actively Managing Costs

- High operating leverage SG&A as a percentage of sales is declining as sales increase and operating costs are controlled
- International segment produced positive Operating Income in 1Q 2018 as a result of actions taken in 4Q 2017 including headcount reductions.
- Expect 17% revenue growth with a 3% increase in SG&A in 2018 (at mid-point) as compared to 2017

Actively Managing SG&A Costs



New Houston Regional Distribution Center -Supporting Growth & Continued Operational Efficiencies

- Consolidates four locations including three Houston locations, Galena Park, Darien & East Park
 - o Large project staging capabilities
 - o Easily scalable for growth
- Strategically located near refining and petrochemical customers
 - Supports growth from recent multi-year downstream customer contracts including ExxonMobil, BASF, LyondellBasell and The Chemours Company
- Largest global valve & engineering enter (VEC) with expanded capabilities including valve testing services

Largest regional distribution center in global footprint with 415,000 ft² including a 40,000 ft² VEC



Investing in Technology for Long-Term Growth & Efficiency

Benefits of implementing ERP system in International segment:

- Moves from 14 systems to one
- Makes interaction with customers streamlined and efficient
- Provides one view of inventory, procurement and strategic inventory management
- Standardization of processes resulting in lower costs
- Completed in 2017

MRCGO[™] online catalog increased functionality added

- B-2-B for contract customers allows for easy and efficient ordering
- Customized for each customer's contract terms, part numbers, commonly ordered items
- Real-time inventory, pricing and order status
- Over \$110 million of 2017 revenue generated through MRCGO[™]



2014

2015

2016

Strategic Capital Decisions Support Growth

Effectively Positioned the Balance Sheet	For Capital Deployment Opportunities					
 Advantageous debt agreements with favorable terms, low interest rate and maturities 2022+ 	 Organic growth initiatives - Investments to drive share gains & efficiencies 					
 Liquidity of \$454 million – sufficient to cover working capital and M&A Net leverage expected to decrease as EBITDA increases in 2018 	 Share repurchases: \$125 million authorization completed in 1Q 2017 \$100 million authorization completed in April 2018 Strategic M&A - 30% of cash flow deployed on M&A from 2013-1Q18 Debt repayment \$1.12 billion in 2015 & 2016 					
4.0x 3.4x 1.0x 2.7x 2.9x	Use of Cash Flow (2013 – 1Q2018 ¹)					
1.9x	Net Financing					

39%

Capex 13%

1. Investing and Financing cash flows from 2013 through 1Q18. Net Financing equals the total issuance less repayment of debt and equity excluding share repurchases.

1Q18

2017

Global Platform For Continued M&A

North American Consolidation

Global Acquisitions

- Merger in 2007 created the largest PVF distributor to energy companies in North America
- Augmented North American platform through seven bolt-on acquisitions and organic growth
- Acquired an international valve company in 2009 as a platform for international expansion
- Expanded markets served and enhanced product portfolio through several subsequent acquisitions
- Acquired leading Norwegian supplier in 2014, which added a differentiated offshore production facility capability and provided expertise to grow in offshore production facility markets

Differentiated Position

Targeted Sectors

- Global service capability enables expanded relationships with customers and organic growth opportunity
- Diversified across the energy infrastructure complex, serving upstream, midstream and downstream customers
- Focus in 2015 -2017 was on debt reduction & share repurchases
- In 2018, continue to target global assets and build scale with a focus on valves & alloys

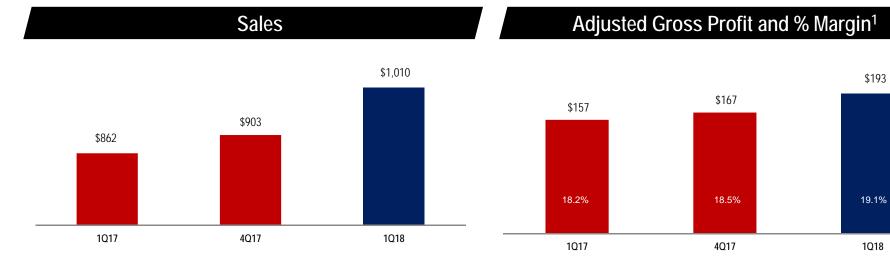
Strategic Acquisitions										
Date	Company Acquired	Country	Revenue (\$ million) ¹							
Jun-14	HypTeck	Norway	\$ 38							
May-14	MSD Engineering	Singapore & SE Asia	26							
Jan-14	Stream	Norway	271							
Dec-13	Flangefitt Stainless	United Kingdom	24							
Jul-13	Flow Control Products	U.S.	28							
Dec-12	Production Specialty Services	U.S.	127							
Jun-12	Chaparral Supply	U.S.	71							
Mar-12	OneSteel Piping Systems	Australia	174							
Jul-11	Valve Systems and Controls	U.S.	13							
Jun-11	Stainless Pipe and Fittings	Australia & SE Asia	91							
Aug-10	Dresser Oil Tools Supply	U.S.	13							
May-10	South Texas Supply	U.S.	9							
Oct-09	Transmark	Europe & Asia	346							
Oct-08	LaBarge	U.S.	233							

\$ 1.46+ Billion

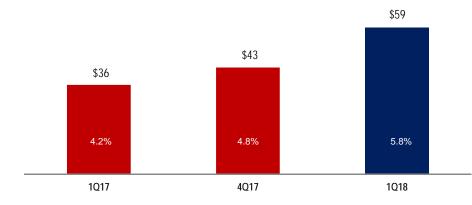
Reflects reported revenues for the year of acquisition or 2013 for Stream, MSD and HypTeck.

Quarterly & YTD Financial Performance

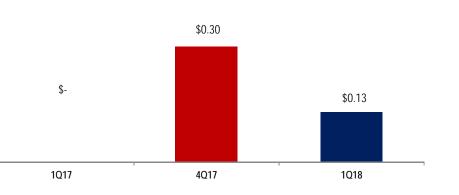
(\$ millions, except per share data)



Adjusted EBITDA and % Margin¹



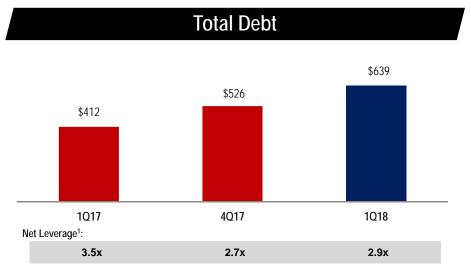
Diluted EPS



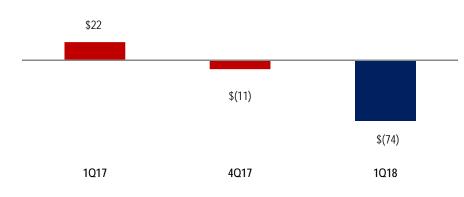
1. See reconciliation of non-GAAP measures to GAAP measures in the appendix

Strong Balance Sheet Provides Financial Flexibility

(\$ millions)



Cash Flow from Operations



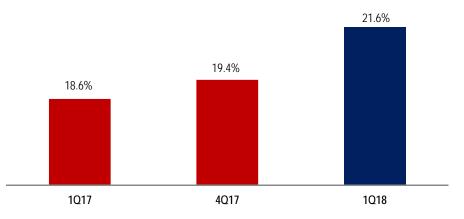
1. Multiples represent Net Debt / trailing twelve months Adjusted EBITDA. Net Debt is Total Debt less Cash.

2. Working capital defined as Current Assets (excluding Cash) - Current Liabilities. Sales are on trailing twelve months basis.

Capital Structure

	March 31, 2018			
Cash and Cash Equivalents	\$ 45			
Total Debt (including current portion):				
Term Loan B due 2024 (net of discount & deferred financing costs)	\$ 396			
Global ABL Facility due 2022	243			
Total Debt	\$ 639			
Preferred stock	355			
Common stockholders' equity	743			
Total Capitalization	\$ 1,737			
Liquidity	\$ 454			

Net Working Capital as % of Sales²



Favorable Trends Lead to Continued Growth

POSITIVE MACROECONOMIC CONDITIONS

- Increased production in U.S. requiring additional oil & gas facility (e.g. tank battery) expansions and pipeline infrastructure
- Deregulation of new pipeline installations and multi-year investments in replacement pipeline for aging infrastructure & pipeline integrity projects
- Stable supply of low-cost natural gas providing secure feedstock for petrochemical processing along with increasing demand for plastics leads to higher petrochemical facility investment
- Favorable economics for gas exporting, pipelines to Mexico & Canada, LNG to rest of world
- Drilled but Uncompleted well (DUC) count represents backlog of future upstream completion revenue
- · Multi-year contract wins and renewals represent an increase in market share

MRC GLOBAL

- Higher margin product mix strategy
- Lower operating cost model from 2015 & 2016 provides a competitive advantage

Results in mid-cycle Adjusted EBITDA of \$300 - \$350M

Compelling Long-Term Investment

- Market Leader in PVF Distribution, Serving Critical Function to the Energy Industry
- Diversified Across Sectors, Regions and Customers
- Differentiated Global Platform Creates Customer Value
- Counter-cyclical Cash Flow and Strong Balance Sheet
- Organic Growth Potential via Market Share Gains from Expanded Multi-year MRO Contracts and Long-term Secular Growth from Global Energy Demand
- Proven History of Driving Continuous Productivity Improvements
- Industry Consolidator with Proven Success in Acquiring and Integrating Businesses

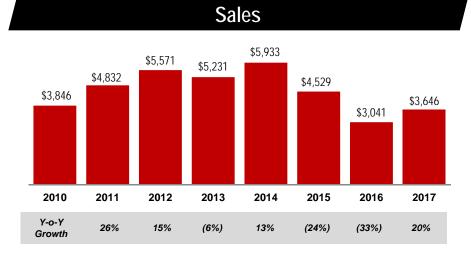


World-class Management Team with Significant Distribution and Energy Experience J.P. Morgan 2018 Energy Conference

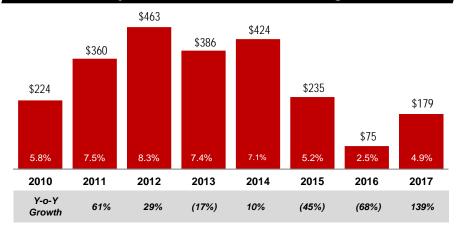
Appendix

Annual Financial Performance

(\$ millions, except per share data)



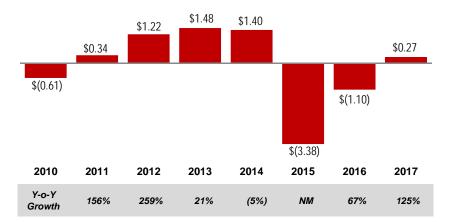
Adjusted EBITDA and % Margin¹



Adjusted Gross Profit and % Margin¹



Diluted EPS

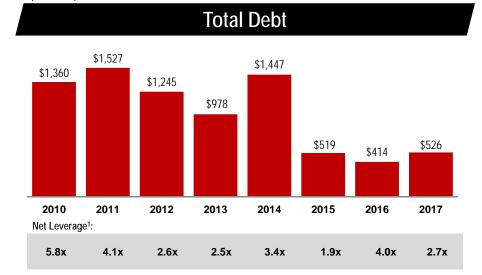


1. See reconciliation of non-GAAP measures to GAAP measures in the appendix

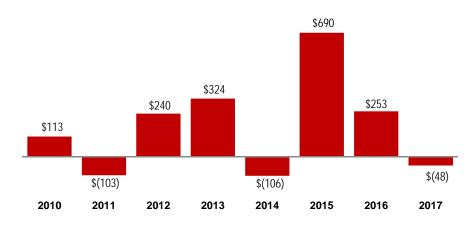
Includes \$45 million of non-cash charges recorded in cost of goods sold & the international segment for the year ended December 31, 2016. Charges relate to a restructuring of our Australian business and market conditions in Iraq as well as an increase in reserves for excess and obsolete inventory in the U.S. and Canada as a result of the market outlook for certain products. Excluding these charges for the year ended December 31, 2016, gross profit, as reported would be \$513 million (16.9%) and adjusted gross profit would be \$568 million (18.7%).

3. Includes \$6 million of non-cash charges recorded in cost of goods sold & in the international segment for the year ended December 31, 2017. Charges are related to reducing our local presence in Iraq. Excluding these charges for the year ended December 31, 2017 gross profit, as reported would be \$588 million (16.1%) and adjusted gross profit would be \$683 million (18.7%).

Balance Sheet (\$ millions)



Cash Flow from Operations

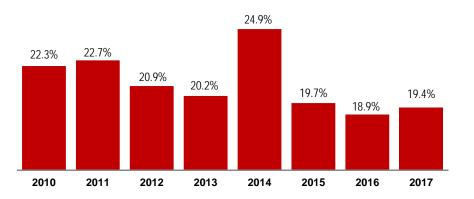


1. Multiples represent Net Debt / trailing twelve months Adjusted EBITDA. Net Debt is Total Debt less Cash.

2. Working capital defined as Current Assets (excluding Cash) - Current Liabilities. Sales are on trailing twelve months basis.

Capital Structure	
	December 31, 2017
Cash and Cash Equivalents	\$ 48
Total Debt (including current portion):	
Term Loan B due 2024 (net of discount & deferred financing costs)	\$ 397
Global ABL Facility due 2022	129
Total Debt	\$ 526
Preferred stock	355
Common stockholders' equity	759
Total Capitalization	\$ 1,640
Liquidity	\$ 485

Net Working Capital as % of Sales²



Adjusted Gross Profit Reconciliation

	Thr	ee months en	ded	Year ended December 31									
(\$ millions)	Mar 31, 2018	Dec 31, 2017	Mar 31, 2017	2017	2016	2015	2014	2013	2012	2011	2010		
Gross profit	\$ 169	\$ 141	\$ 140	\$ 582	\$ 468	\$ 786	\$ 1,018	\$ 955	\$ 1,014	\$ 708	\$ 518		
Depreciation and amortization	6	6	5	22	22	21	22	22	19	17	17		
Amortization of intangibles	11	11	11	45	47	60	68	52	49	51	54		
Increase (decrease) in LIFO reserve	7	9	1	28	(14)	(53)	12	(20)	(24)	74	74		
Adjusted Gross Profit	\$ 193	\$ 167	\$ 157	\$ 677	\$ 523	\$ 814	\$ 1,120	\$ 1,009	\$ 1,058	\$ 850	\$ 663		

Adjusted EBITDA Reconciliation

	Three months ended			Year ended December 31							
(\$ millions)	Mar 31, 2018	Dec 31, 2017	Mar 31, 2017	2017	2016	2015	2014	2013	2012	2011	2010
Net income (loss)	\$ 18	\$ 35	\$ 6	\$ 50	\$ (83)	\$ (331)	\$ 144	\$ 152	\$ 118	\$ 29	\$ (52)
Income tax expense (benefit)	7	(49)	1	(43)	(8)	(11)	82	85	64	27	(23)
Interest expense	8	7	7	31	35	48	62	61	113	137	140
Depreciation and amortization	6	6	5	22	22	21	22	22	19	17	17
Amortization of intangibles	11	11	11	45	47	60	68	52	49	51	54
Increase (decrease) in LIFO reserve	7	9	1	28	(14)	(53)	12	(20)	(24)	74	75
Inventory-related charges	-	6	-	6	40	-	-	-	-	-	-
Goodwill & intangible asset impairment	-	-	-	-	-	462	-	-	-	-	-
Change in fair value of derivative instruments	(2)	-	1	1	(1)	1	1	(5)	(2)	(7)	5
Equity-based compensation expense	4	4	4	16	12	10	9	15	8	8	4
Severance & restructuring charges	-	14	-	14	20	14	8	1	-	1	3
Write-off of debt issuance costs	-	-	-	8	1	3	-	-	-	-	-
Litigation matter	-	-	-	3	-	3	-	-	-	-	-
Foreign currency (gains) losses	-	-	-	(2)	4	3	3	13	(1)	(1)	-
Loss on disposition of non-core product line	-	-	-	-	-	5	10	-	-	-	-
Insurance charge	-	-	-	-	-	-	-	2	-	-	-
Cancellation of executive employment agreement (cash portion)	-	-	-	-	-	-	3	-	-	-	-
Expenses associated with refinancing	-	-	-	-	-	-	-	5	2	9	-
Loss on early extinguishment of debt	-	-	-	-	-	-	-	-	114	-	-
Pension settlement	-	-	-	-	-	-	-	-	4	-	-
Legal and consulting expenses	-	-	-	-	-	-	-	-	-	10	4
Provision for uncollectible accounts	-	-	-	-	-	-	-	-	-	-	(2)
Joint venture termination	-	-	-	-	-	-	-	-	-	2	-
Other expense (income)	-	-	-	-	-	-	-	3	(1)	3	(1)
Adjusted EBITDA	\$ 59	\$ 43	\$ 36	\$ 179	\$ 75	\$ 235	\$ 424	\$ 386	\$ 463	\$ 360	\$ 224