

Barclays CEO Energy-Power Conference

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Andrew Lane

Chairman, President & CEO



MRC GlobalTM
*We Make Energy Flow*TM

Forward Looking Statements and Non-GAAP Disclaimer

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Words such as “will,” “expect,” “expected,” “looking forward,” “guidance” and similar expressions are intended to identify forward-looking statements. Statements about the company’s business, including its strategy, the impact of changes in oil prices and customer spending, its industry, the company’s future profitability, the company’s guidance on its sales, adjusted EBITDA, adjusted gross profit, tax rate, capital expenditures and cash flow, the company’s expectations regarding the pay down of its debt, growth in the company’s various markets and the company’s expectations, beliefs, plans, strategies, objectives, prospects and assumptions are not guarantees of future performance. These statements are based on management’s expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors, most of which are difficult to predict and many of which are beyond our control, including the factors described in the company’s SEC filings that may cause our actual results and performance to be materially different from any future results or performance expressed or implied by these forward-looking statements.

For a discussion of key risk factors, please see the risk factors disclosed in the company’s SEC filings, which are available on the SEC’s website at www.sec.gov and on the company’s website, www.mrcglobal.com. Our filings and other important information are also available on the Investor Relations page of our website at www.mrcglobal.com.

Undue reliance should not be placed on the company’s forward-looking statements. Although forward-looking statements reflect the company’s good faith beliefs, reliance should not be placed on forward-looking statements because they involve known and unknown risks, uncertainties and other factors, which may cause the company’s actual results, performance or achievements or future events to differ materially from anticipated future results, performance or achievements or future events expressed or implied by such forward-looking statements. The company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, except to the extent required by law.

Global Leader in PVF Distribution

- Market Leader in North America and Worldwide
- \$5.6B TTM Sales
- \$384M TTM Adjusted EBITDA

Key Role in Global Supply Chains of Leading Energy and Industrial Companies

- Create value for customers and suppliers
- Closely integrated into customer supply chains
- 21,000+ customers

Differentiated Global Capabilities

- Unparalleled footprint, with 400+ locations in 22 countries
- Enhanced capabilities to evaluate suppliers, source material and provide outstanding customer service
- Serve as one-stop-shop worldwide

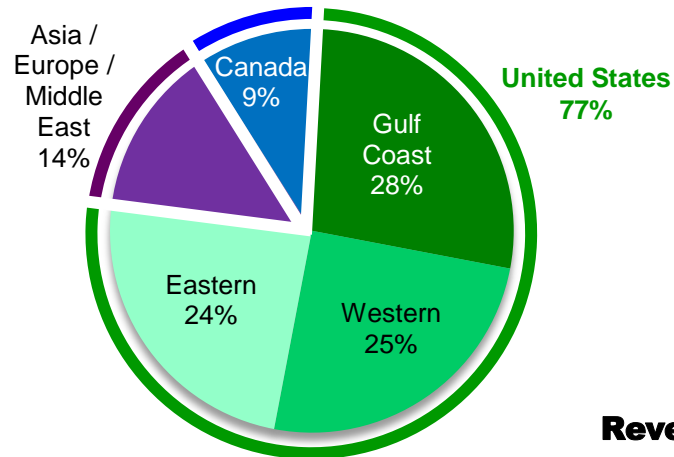
Attractive and Diversified Business Mix

- Focus on maintenance, repair and operations (MRO) contracts
- Balanced portfolio across upstream, midstream and downstream sectors
- Growing international and project business

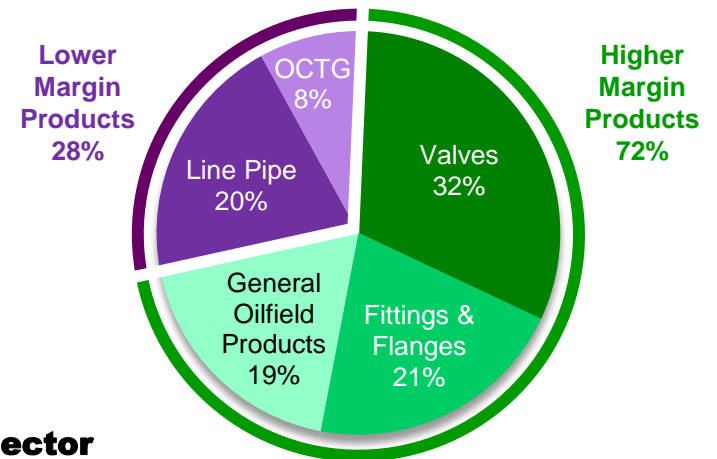


Diversified by Region, Industry Sector and Product Line

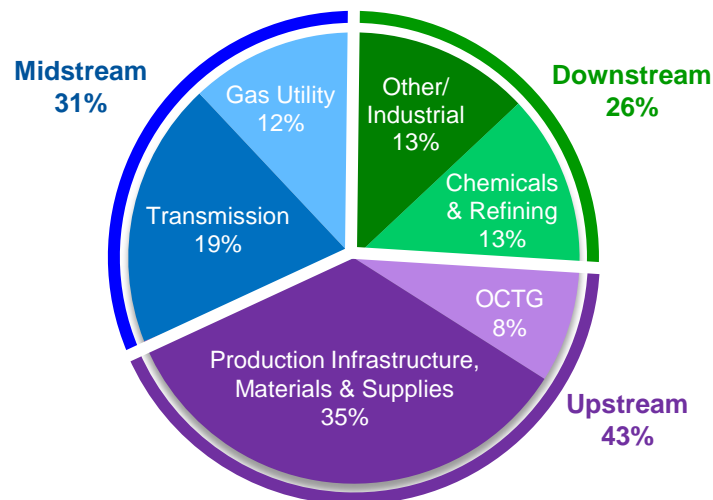
Revenue by Geography



Revenue by Product Line



Revenue by Industry Sector

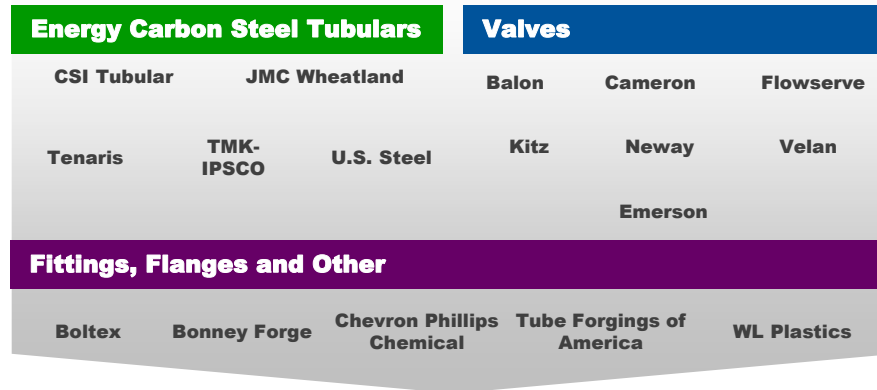


Synergistic Business Model

Supplier Value Proposition

- Access to 21,000+ customers
- 20+ year relationships
- Source from 35+ countries
- Purchased over \$4.5 billion in 2014
- Manufacturing and scale efficiencies
- Leverage MRC Global's technical salesforce

SUPPLIERS

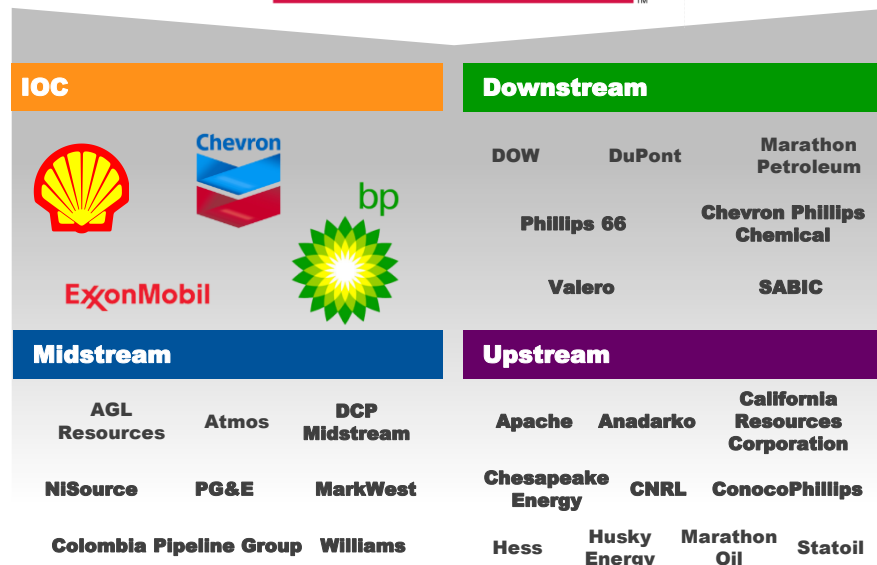


Customer Value Proposition

- Reduce supply chain complexity
- 20+ year relationships
- Pre-qualifies new suppliers thru quality program
- Outsource non-core supply chain and logistics functions
- Product availability, with access to MRC Global's \$1 billion of inventory, which reduces need to invest in working capital
- Savings from volume purchasing and global sourcing
- 95% customer retention

MRC Global

CUSTOMERS



Consolidated North America, Expanded Worldwide Via Acquisitions

Consolidation creates scale and broadens our capabilities

North American Consolidation

- Merger of McJunkin and Red Man to created the largest PVF distributor in the world to energy companies
- Completed North American platform through seven bolt-on acquisitions and organic growth
- Scale and scope

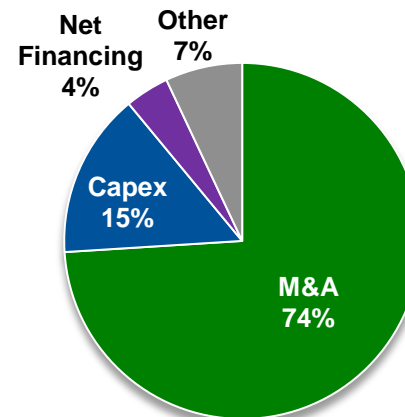
Global Acquisitions

- Acquired Transmark in 2009 as a platform for our international expansion
- Six further acquisitions to add markets and products
- Acquired Stream, with differentiated offshore production facility capability

Differentiated position

- Global service capability enables ever closer integration with customers and organic growth opportunity
- Still serve the smaller energy infrastructure customers that form the entrepreneurial backbone of US

Use of Cash Flow (2010 – Q2 2015¹)



Acquisitions

Date	Target	Region	Revenue (\$M) ²
Oct-08	LaBarge	U.S.	\$ 233
Oct-09	Transmark	Europe and Asia	346
May-10	South Texas Supply	Eagle Ford	9
Aug-10	Dresser Oil Tools Supply	Bakken	13
Jun-11	Stainless Pipe and Fittings	Australia / SE Asia	91
Jul-11	Valve Systems and Controls	U.S. Gulf of Mexico	13
Mar-12	OneSteel Piping Systems	Australia	174
Jun-12	Chaparral Supply	Mississippian Lime	71
Dec-12	Production Specialty Services	Permian / Eagle Ford	127
Jul-13	Flow Control Products	Permian / Eagle Ford	28
Dec-13	FlangeFitt Stainless	United Kingdom	24
Jan-14	Stream	Norway	271
May-14	MSD Engineering	Singapore & SE Asia	26
Jun-14	HypTeck	Norway	38

\$ 1.46+ Billion

1. Investing and Financing cash flows from 2010 to Q2 2015, allocated by percentage. Net Financing equals the total issuance less repayment of debt and equity.

2. Reflects reported revenues for the year of acquisition or 2013 for Stream, MSD and HypTeck.

North America

Strong Leadership Position Across Key Basins

Nisku, AB



Cheyenne, WY



Odessa, TX



Bakersfield, CA



San Antonio, TX



By the Numbers

As of 6/30/2015

Branches	160+
RDCs	10
VACs	14
Employees	~3,200

Munster, IN



Pittsburgh, PA



Nitro, WV



Tulsa, OK



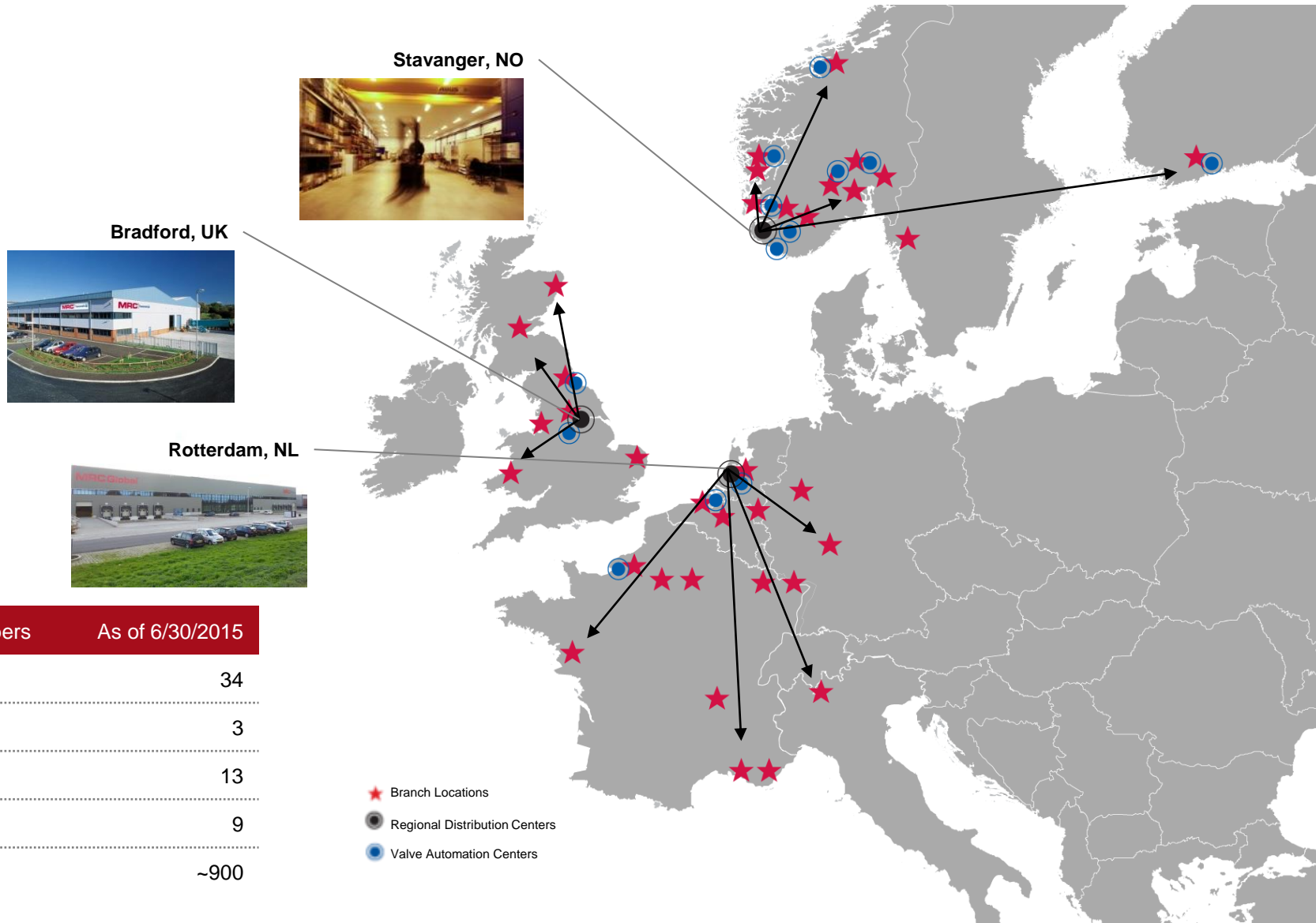
Houston, TX



- ★ Branch Locations
- ⚙ Corporate Headquarters
- ⦿ Regional Distribution Centers
- Valve Automation Centers

Europe

Strong Leadership Position Throughout the North Sea and Western Europe



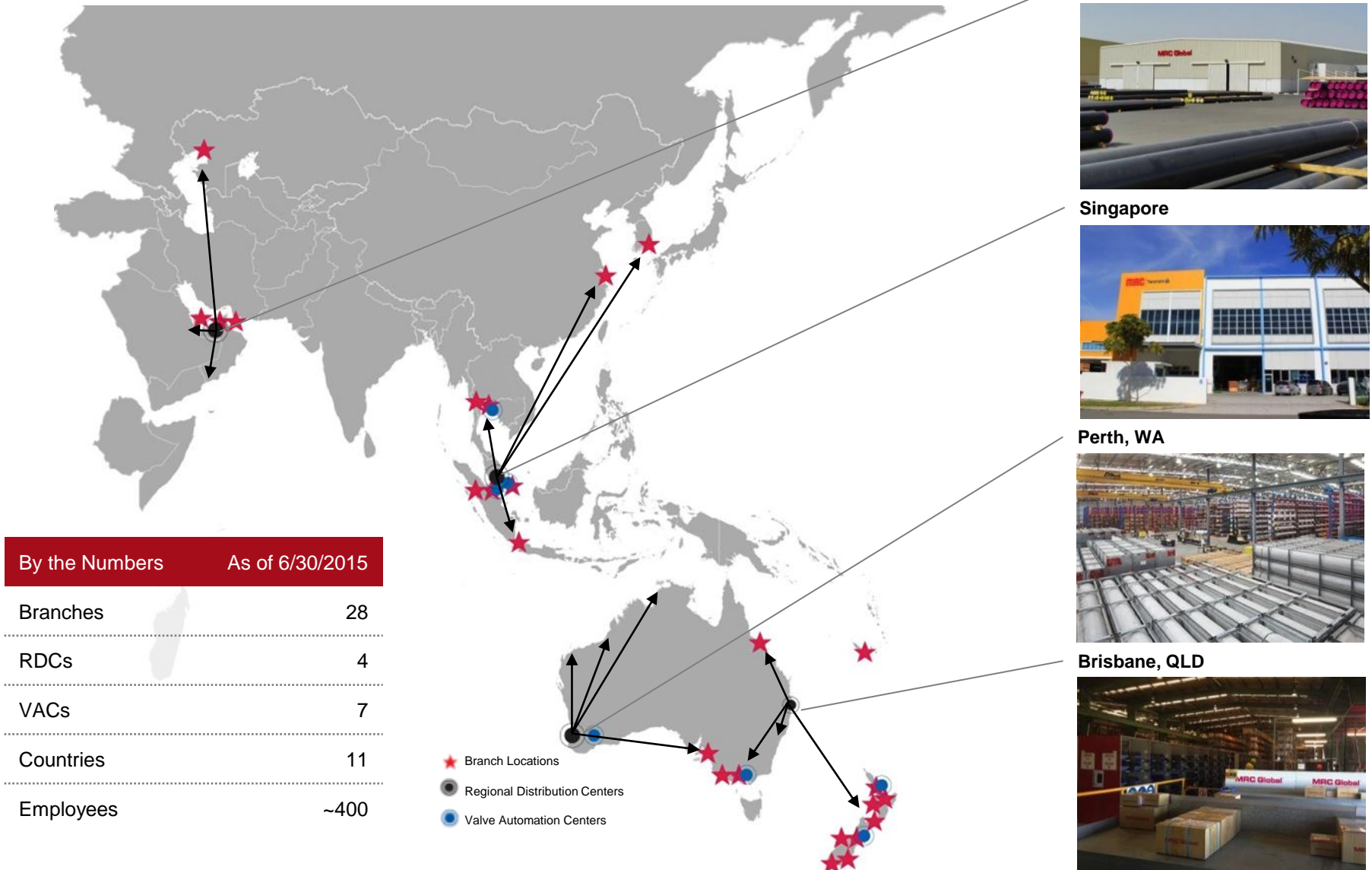
By the Numbers

As of 6/30/2015

Branches	34
RDCs	3
VACs	13
Countries	9
Employees	~900

Asia Pacific & Middle East

Strategically Located in Key Growth Markets



Long Term Growth Strategy

Leverage Competitive Advantages to Drive Volume and Enhance Returns

Organic Growth

Significant growth potential for the core business from continuing to win in the field, which will generate strong incremental margins

- **Existing MRO Contract Customers** - Expand sales by adding scope, cross-selling product portfolio, project activity and greater integration
- **New MRO Contract Customers** – Capitalize on MRC Global’s superior offering to win additional MRO contracts from competitors
- **“Next 75” Customers** – Drive share with targeted growth accounts through focused sales efforts and exceptional customer service
- Continue to add integrated supply service agreements

Acquisitions

Strategic acquisitions in attractive geographies and product lines

- Continue to make accretive acquisitions and consolidate the sector
- Acquire businesses that add products, customers and/or geographic scope to the existing footprint

Enhanced Profitability and Return on Capital

Shifting product mix to higher margin products while driving efficiencies in overhead and working capital

- Emphasize higher margin products and continue shift toward valves, fittings & flanges
- Careful focus on SG&A spend to balance performance and cost efficiencies
- Optimize working capital investment
- Invest in technology systems and branch infrastructure to further strengthen customer service and operational excellence

Leading the Industry Shift Toward Integration

Then	Now	Next
Decentralized Procurement	MRO Contracts & Centralized Procurement	Integrated Supply
<ul style="list-style-type: none"> • PVF purchasing handled locally on facility-by-facility basis • Separate sourcing for each product class • Limited between customers and distributors 	<ul style="list-style-type: none"> • PVF purchasing handled centrally for all facilities • Sourcing across product classes • MRO contracts covering segments, regions or comprehensive global PVF • Integration of distributor into the supply chain for logistics and planning 	<ul style="list-style-type: none"> • Highest level of service offered • Full integration into customer's supply chain and outsourcing of procurement, logistics and inventory management functions • All product classes sourced from and/or handled by the distributor
<ul style="list-style-type: none"> ▪ High cost ▪ Limited corporate control ▪ Product availability risk 	<ul style="list-style-type: none"> ▪ Economies of scale ▪ Central control ▪ Capital efficiency 	<ul style="list-style-type: none"> ▪ Freedom to focus on core business ▪ Further cost savings ▪ Capital efficiency

Customer Integration

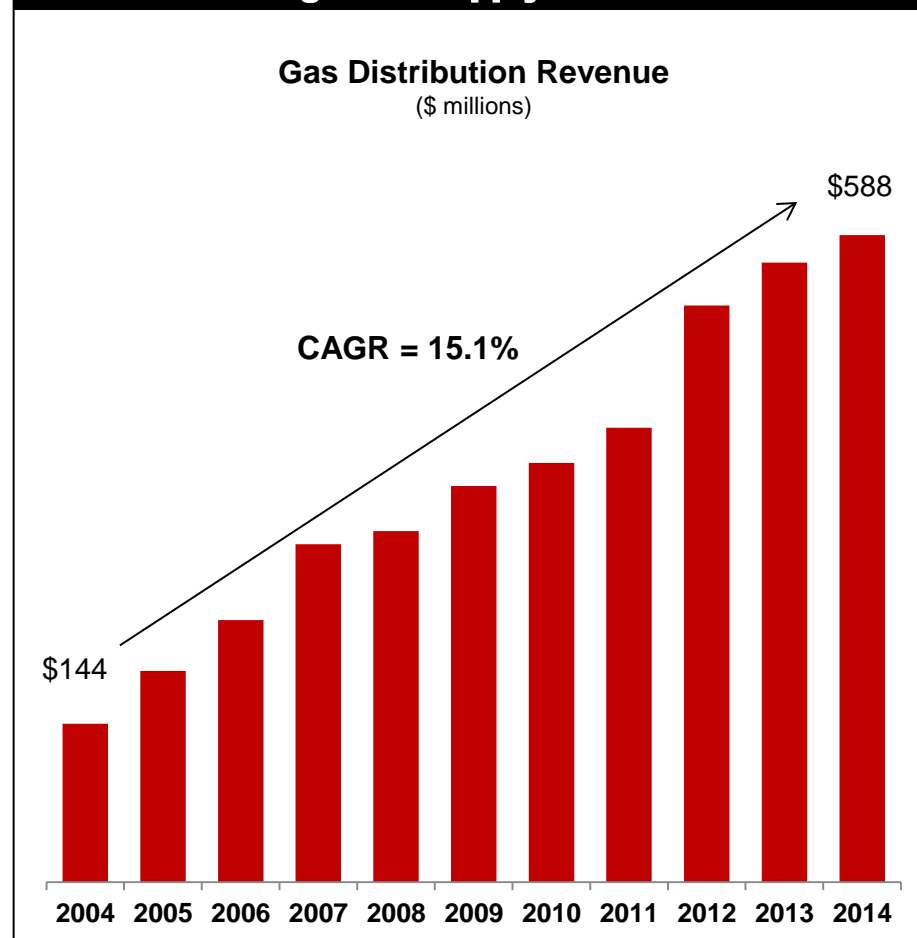
MRC Global is a leader in Integrated Supply

- Over \$830 million in revenue and growing rapidly
- Currently manage 1.4 million part numbers of customer-owned and consignment inventory at over 800 locations
- Over 190 MRC Global personnel are currently working at customer sites
- Nearly 20 years experience
- Procurement services and logistics management expertise

Integrated Supply leverages MRC Global's core competencies

- Planning
- Procurement
- Inventory management
- Logistics management
- Managing complex supply chains

Gas Distribution Companies Embrace Integrated Supply Solutions



International Expansion

75% of our major IOC customers' PVF Capex spend is outside of North America

- Build on North American customer and supplier relationships

Attractive opportunities for growth

- Distribution channel is less penetrated than in North America
- Greater project spend

MRC Global has presence in all key regions

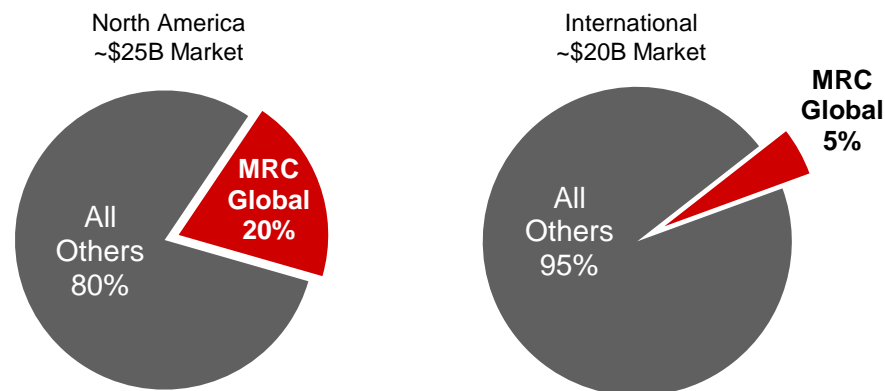
- U.S., Canada, North Sea, Western Europe, Middle East, SE Asia and Australia

Making headway on profitability

- Building scale to drive profitability
- Streamlining international management, SG&A after seven acquisitions

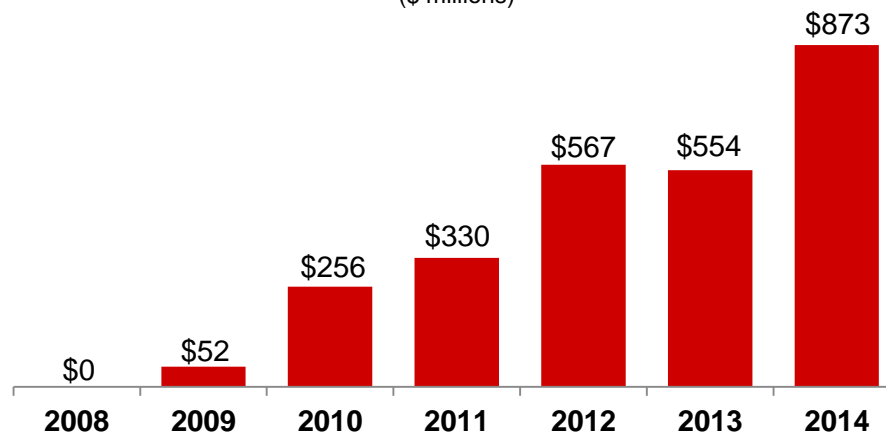
International Market Opportunity

Estimated Market Size and Share¹



International Segment Revenue

(\$ millions)

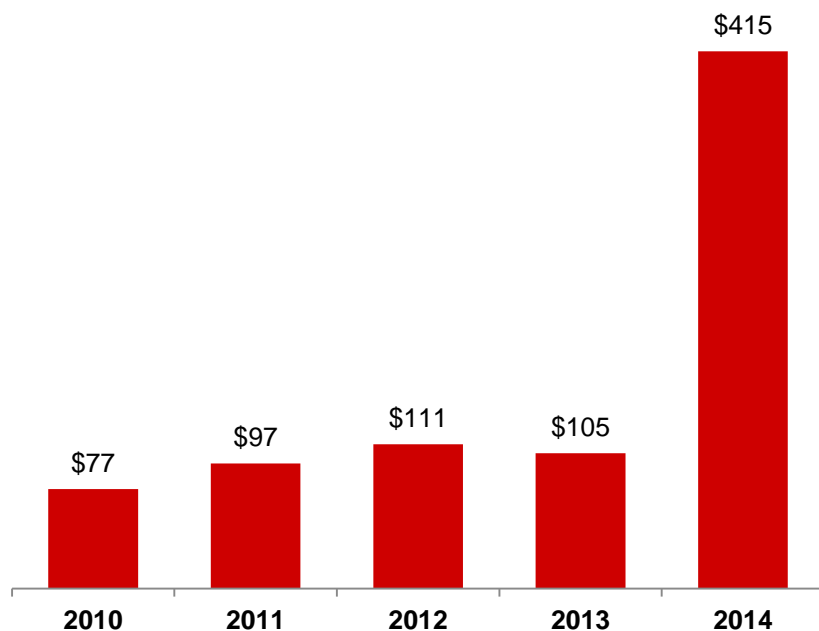


1. Market sizes and percentage market share are management estimates based on 2014 results.

Strategic Expansion into Offshore Production Platforms

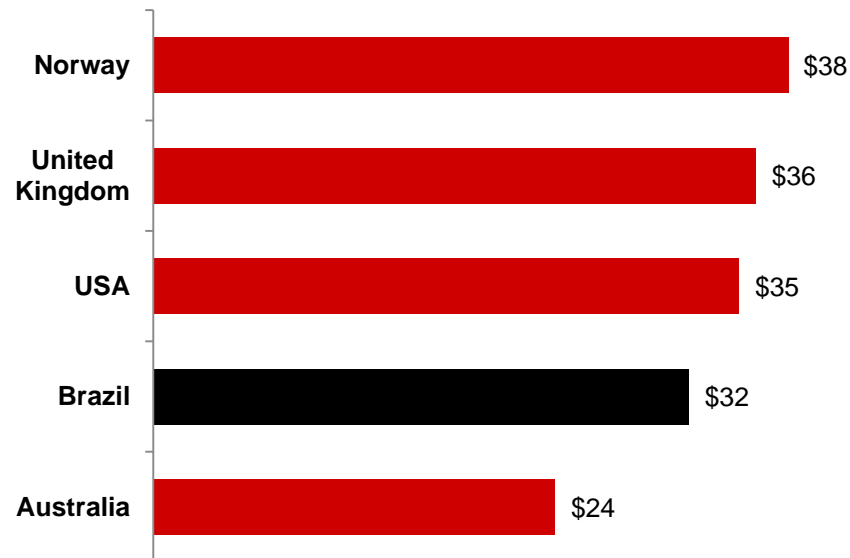
- Top 4 largest offshore markets produce ~\$140 billion in E&P spend annually
- MRC Global is positioned in 4 of the 5 largest offshore markets

Offshore Revenue¹



Top 10 Global Offshore E&P Markets²

(\$ billions)



1. Offshore revenue estimated as 2% and 7% of total revenue for 2010-2013 and 2014, respectively.

2. Source: Rystad Energy, September 2014

Optimizing SG&A and Working Capital

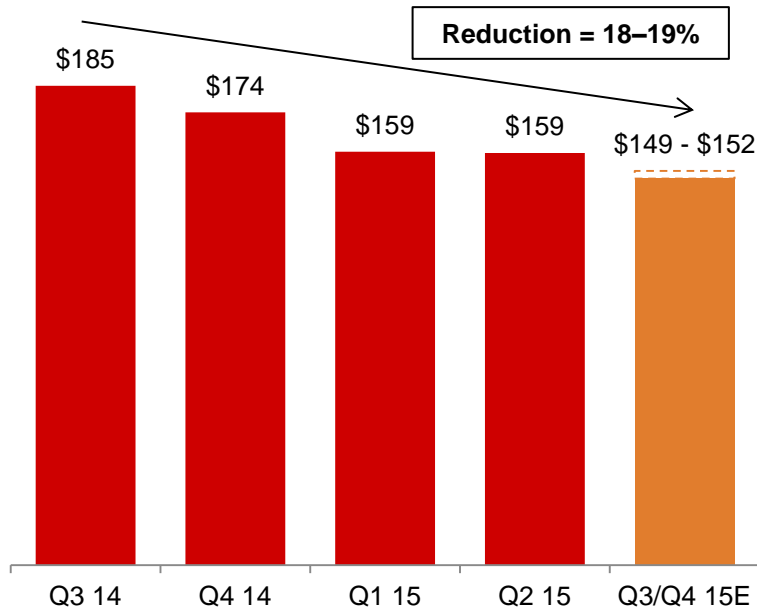
Cost-consciousness is ingrained in our culture

- Average management experience >30 years
- Managed through many cycles
- Reductions of 680 employees since mid-2014
- Successfully executing on cost cutting measures implemented in response to the market downturn

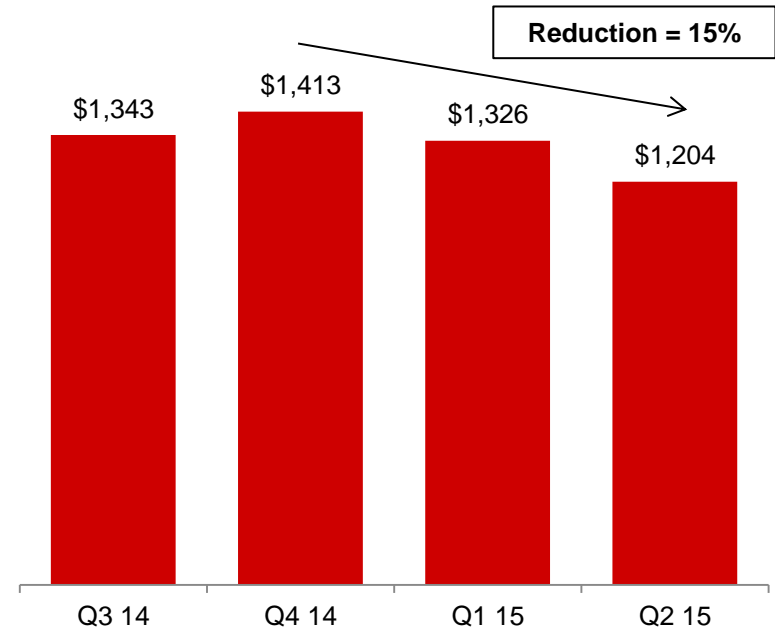
Continuous focus on inventory and receivables to maximize return on our assets

- Daily inventory tracking of purchases and stock sales at every North American branch
- Managing inventory lower while maintaining service levels by repositioning between sites and leveraging the hub and spoke model
- Forecasted 2015 cash flow for operations \$400-475 Million
- Reducing accounts receivable days

Total SG&A
(\$ millions)



Net Working Capital
(\$ millions)



2015 Accomplishments In Spite of a Challenging Year

Customer contract wins

- Continued success in winning and retaining customers reinforces MRC Global's market leadership and positions MRC Global for a strong recovery
- Selected recent contract wins:

Customer	Geography	Term
MarkWest	U.S.	5 Years
Statoil	Norway	Project
Marathon Oil	U.S.	5 Years
California Resources	U.S.	3 Years

Customer	Geography	Term
TECO Energy	U.S.	5 Years
SABIC	U.S., Europe & Saudi Arabia	5 Years
Phillips 66	U.S. & Europe	5 Years

Gained market share

- Outperforming competition in a highly challenging market, with sales outpacing the decline in upstream activity and customer spending

Deleveraged balance sheet

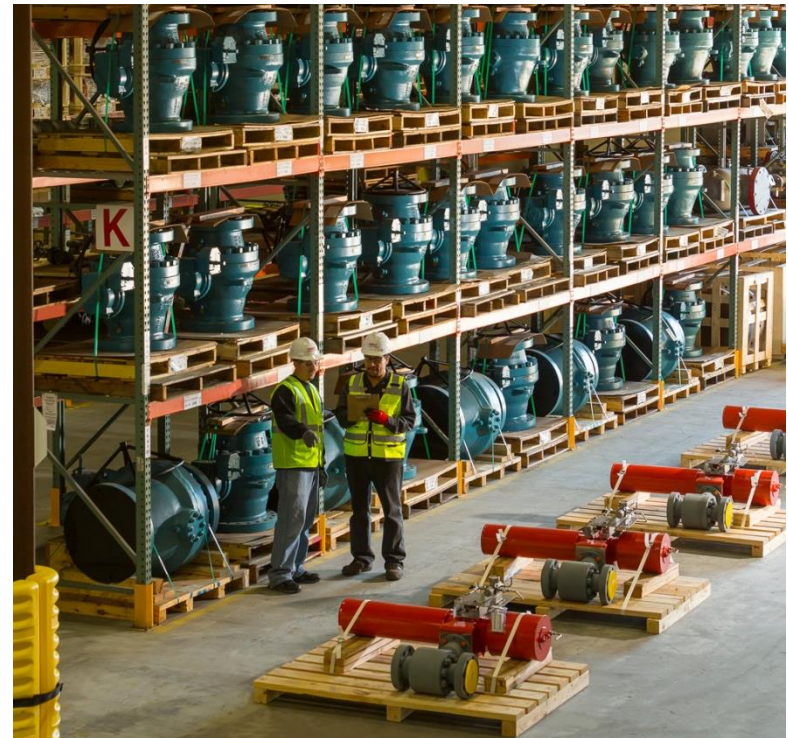
- Utilized strong cash flow generation from careful management of working capital and proceeds from an opportunistic capital raise to fortify the balance sheet
- Reduced debt by \$606 million, a 42% reduction in mid-2015
- Created financial flexibility to take advantage of current market

Controlled operating costs

- Cost cutting initiatives have resulted in meaningful reductions in SG&A spend

Financial Model

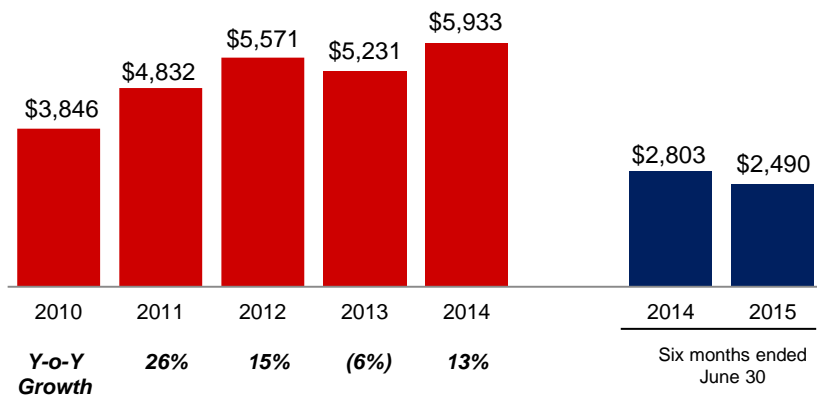
- **Countercyclical Cash Flow Profile**
- **Low Capital Expenditure Requirements**
- **Economies of Scale**
- **Operating Leverage**
- **Flexible Capital Structure**



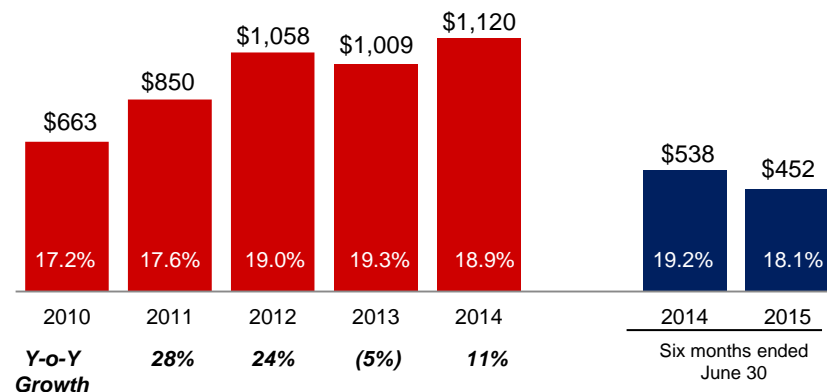
Financial Metrics

(\$ millions, except per share data)

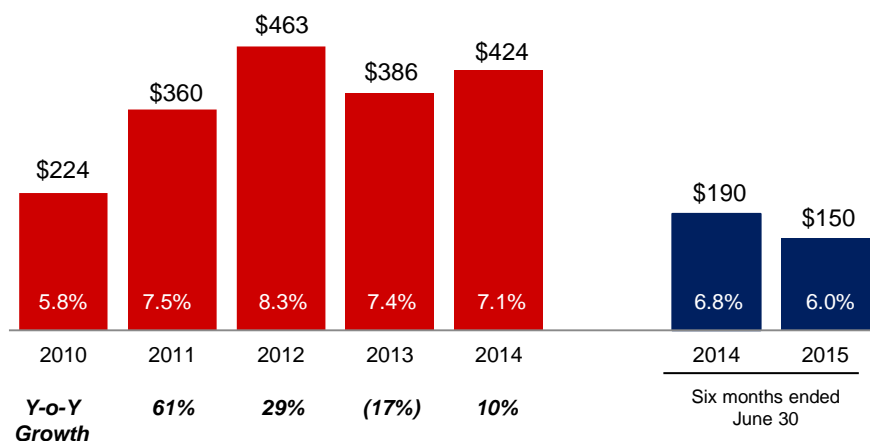
Sales



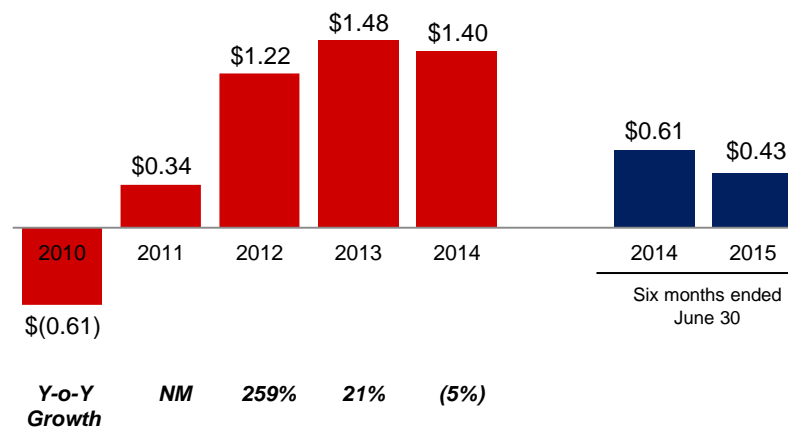
Adjusted Gross Profit and % Margin



Adjusted EBITDA and % Margin



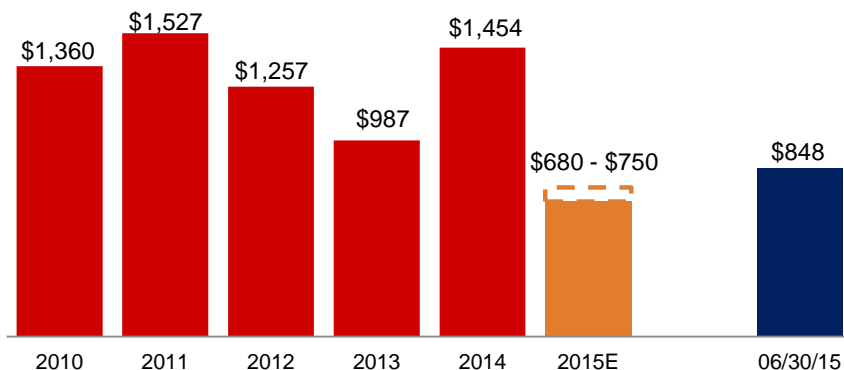
Diluted EPS



Balance Sheet Metrics

(\$ millions)

Total Debt

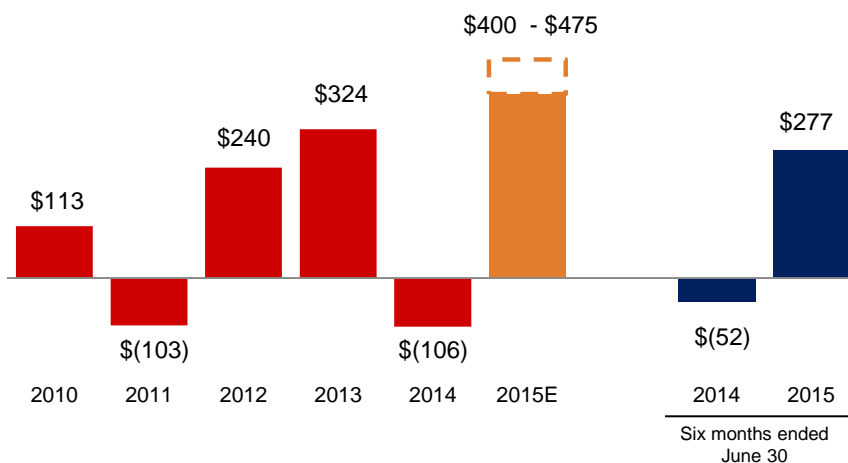


Capital Structure

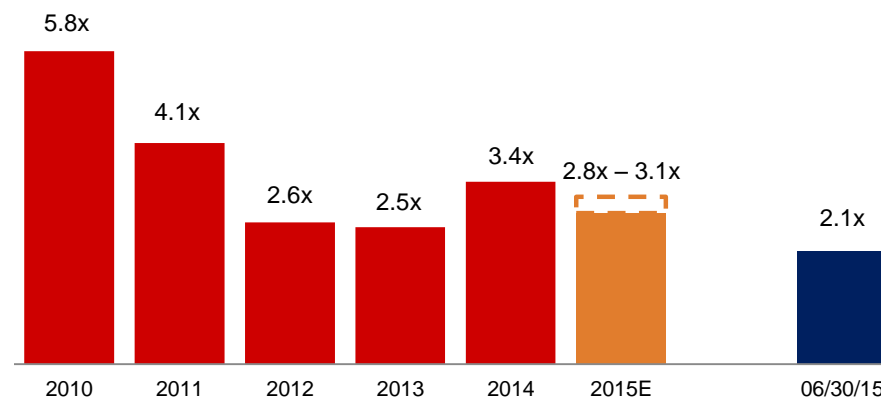
June 30, 2015

Cash and Cash Equivalents		\$ 33
Total Debt (including current portion):		
Term Loan B due 2019, net of discount	527	
Global ABL Facility due 2019	321	
Total Debt	\$ 848	
Preferred stock	355	
Common stockholders' equity	1,404	
Total Capitalization		\$ 2,607
Liquidity		\$ 576

Cash Flow from Operations



Net Leverage



Note: The Net Leverage ratio is calculated assuming the expected year-end debt balance above, the 6/30/2015 cash balance and a denominator of \$235 million, which is 2015 EBITDA consensus, as per Bloomberg on August 25, 2015.

Compelling Long-Term Investment

- **Market Leader in PVF Distribution, Serving Critical Function to the Energy Industry**
- **Diversified Across Sectors, Regions and Customers**
- **Differentiated Global Platform Creates Customer Value**
- **Attractive Cash Flow Characteristics and Strong Balance Sheet**
- **Organic Growth Potential From Existing Business, Supported by Long-term Secular Growth Tailwind from Growth in Global Energy Use**
- **Industry Consolidator, With Proven Success in Acquiring and Integrating Businesses**
- **World-Class Management Team with Significant Distribution and Energy Experience**



Appendix

Adjusted EBITDA Reconciliation

(\$ millions)	Six months ended June 30		Year Ended December 31				
	2015	2014	2014	2013	2012	2011	2010
Net income available to shareholders	\$ 45.4	\$ 62.8	\$ 144.1	\$ 152.1	\$ 118.0	\$ 29.0	\$ (51.8)
Income tax expense	26.2	34.0	81.8	84.8	63.7	26.8	(23.4)
Interest expense	28.3	30.5	61.8	60.7	112.5	136.8	139.6
Depreciation and amortization	10.2	10.5	22.5	22.3	18.6	17.0	16.6
Amortization of intangibles	30.9	33.9	67.8	52.1	49.5	50.7	53.9
Increase (decrease) in LIFO reserve	(15.1)	2.1	11.9	(20.2)	(24.1)	73.7	74.6
Change in fair value of derivative instruments	1.1	4.3	1.1	(4.7)	(2.2)	(7.0)	4.9
Equity-based compensation expense	5.4	4.0	8.9	15.5	8.5	8.4	3.7
Severance & related costs	8.7	5.0	7.5	0.8	-	1.1	3.2
Write-off of debt issuance costs	3.2	-	-	-	-	-	-
Foreign currency losses (gains)	5.5	(3.1)	2.5	12.9	(0.8)	(0.6)	0.3
Loss on sale of Canadian progressive cavity pump business	-	6.2	6.2	-	-	-	-
Loss on disposition of rolled and welded business	-	-	4.1	-	-	-	-
Insurance charge	-	-	-	2.0	-	-	-
Cancellation of executive employment agreement (cash portion)	-	-	3.2	-	-	-	-
Inventory write-down	-	-	-	-	-	-	0.4
M&A transaction & integration expenses	-	-	-	-	-	0.5	1.4
Expenses associated with refinancing	-	-	-	5.1	1.7	9.5	-
Loss on early extinguishment of debt	-	-	-	-	114.0	-	-
Pension settlement	-	-	-	-	4.4	-	-
Legal and consulting expenses	-	-	-	-	-	9.9	4.2
Provision for uncollectible accounts	-	-	-	-	-	0.4	(2.0)
Joint venture termination	-	-	-	-	-	1.7	-
Other expense (income)	-	-	0.6	3.0	(0.6)	2.6	(1.4)
Adjusted EBITDA	\$ 149.8	\$ 190.2	\$ 424.0	\$ 386.4	\$ 463.2	\$ 360.5	\$ 224.2

Adjusted Gross Profit Reconciliation

(\$ millions)	Six months ended June 30		Year ended December 31				
	2015	2014	2014	2013	2012	2011	2010
Gross profit	\$ 425.9	\$ 491.6	\$ 1,018.1	\$ 954.8	\$ 1,013.7	\$ 708.2	\$ 518.1
Depreciation and amortization	10.2	10.5	22.5	22.3	18.6	17.0	16.6
Amortization of intangibles	30.9	33.9	67.8	52.1	49.5	50.7	53.9
Increase (decrease) in LIFO reserve	(15.1)	2.1	11.9	(20.2)	(24.1)	73.7	74.6
Adjusted Gross Profit	\$ 451.9	\$ 538.1	\$ 1,120.3	\$ 1,009.0	\$ 1,057.7	\$ 849.6	\$ 663.2